KFH'S GROUP CORPORATE PROFILE



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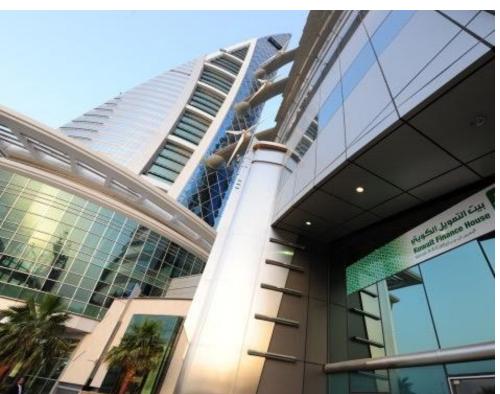
1. KFH OVERVIEW

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 - 2. Key Performance Indicators, Consolidated Statements



HISTORY AND EXPANSION





1977

KFH established

1978

Doors opened to public

1984

Listed in Kuwait Stock Exchange

1989

Kuveyt Turk established 1999

KFH Capital established

2002

KFH Bahrain established 2005

KFH Malaysia established

2009

KFH Saudi Arabia established

2015

KFH Germany established

2016

KFH assigned D-SIB status from CBK

2022

Acquisition of AUB Bahrain 2022

The largest listed company in Kuwait Stock Exchange

2023

Acquisition of AUB
Kuwait

KFH'S AWARDS



Kuwait

Regional

Global



KFH'S RATINGS



FitchRatings

Long-Term Issuer Default Rating A
Short-Term Issuer Default Rating F1
STABLE Outlook
05 February 2024



LT FC Bank Deposits Rating A2
ST FC Bank Deposits Rating P-1
STABLE Outlook
31 January 2024

STRATEGY MAP



KFH VISION To **lead** the international development of Islamic financial services, and become **the most trusted** and **sustainably most profitable** Shariah-compliant bank **in the world**

KFH MISSION To deliver *superior innovation* and customer service excellence while *protecting* and *enhancing* the interests of all our **stakeholders**

KFH STRATEGY MAP



STRATEGIC OBJECTIVE



Segments

Retail & Private Growth in Existing Banking Customers

Corporate Banking & Project Finance segment

Commercial & Business banking segment

Strategic Priorities

Customers



- Increase Customers Satisfaction and Retention.
- Expand Customer Base.
- Deeping the relationship.
- Increase Cross-Selling
- KFH seeks to be a key partner and incubator for fintech in the region.
- Building new products and services on top of the latest generation IT infrastructure while working with local and global Fintech.
- Offering a cutting-edge customer experience to expand market presence.
- Digitalization of bank products, services and processes with a heavy investment into IT growth and partnership are a key driver for KFH growth.
- KFH is considering to benefit from main fintech global trends: Money Transfer, Insurance, Saving & Investment, Borrowing, Financial Planning, and blockchain technology e.g. Ripple.

Innovating with Fintech



- Standardize operations and Customer Service
- Key interaction between the brand and the customers.
- To develop and invest heavily in employees.
- Developing employee's performance metrics in order to provide real-time understanding of customer needs.

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Q1-24 Financial Highlights

Net Profit for Shareholders

KD 162.8 mn

0.5%

Net Financing Income

KD 263.4 mn

166%

Net Operating Income

KD 247.6 mn

-1.4%

Cost to Income Ratio

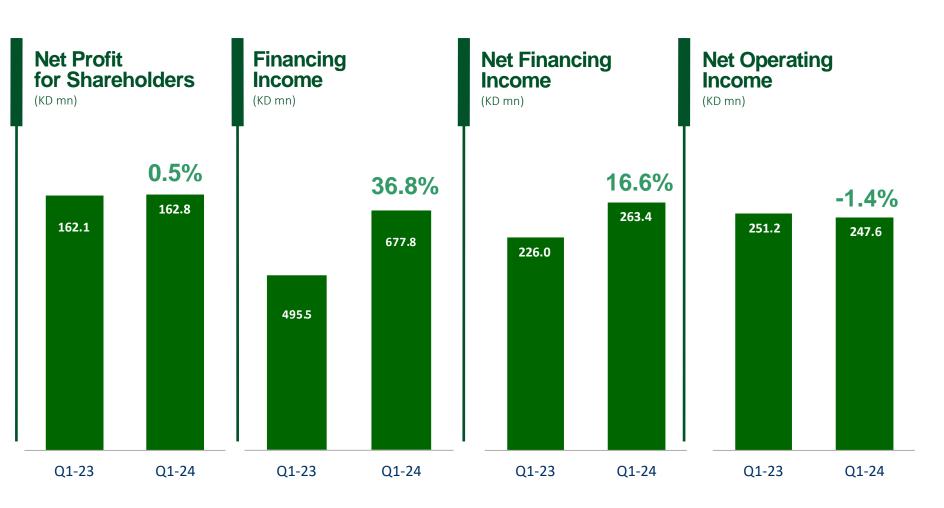
36.90%

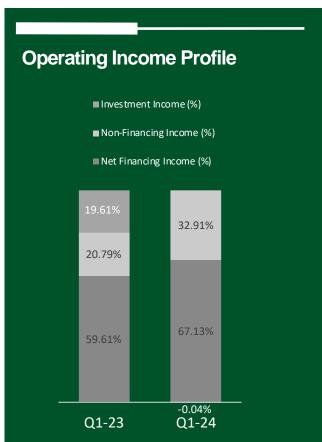
(Q1-23: 33.75%)

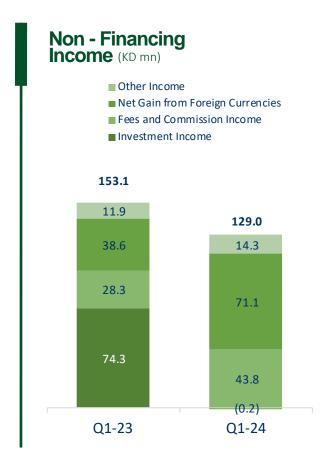
EPS (fils)

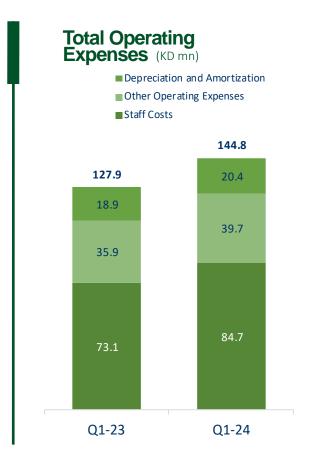
10.24

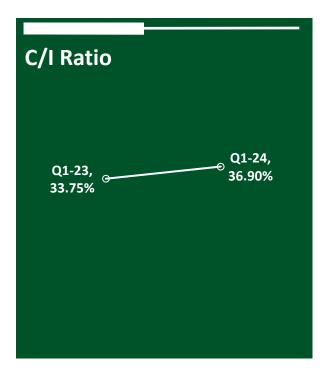
(Q1-23 : 10.15fils)

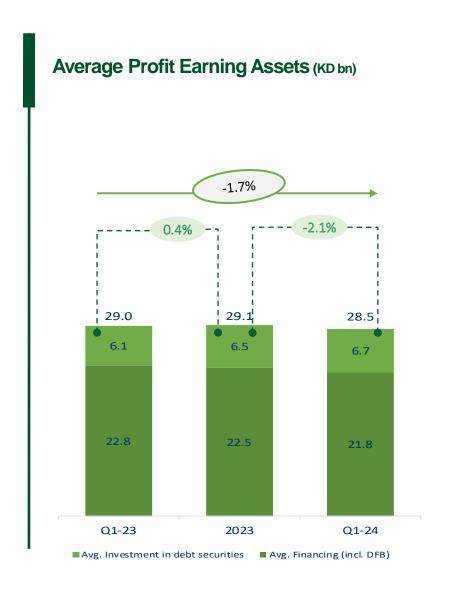


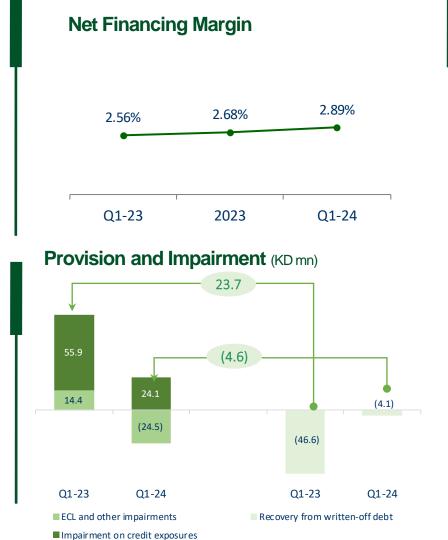


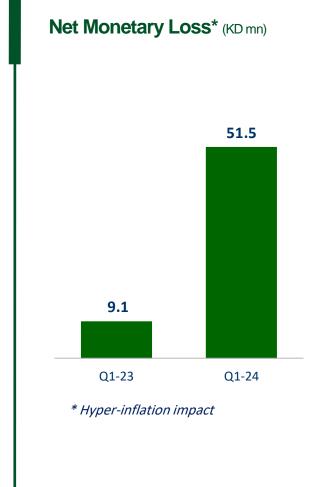


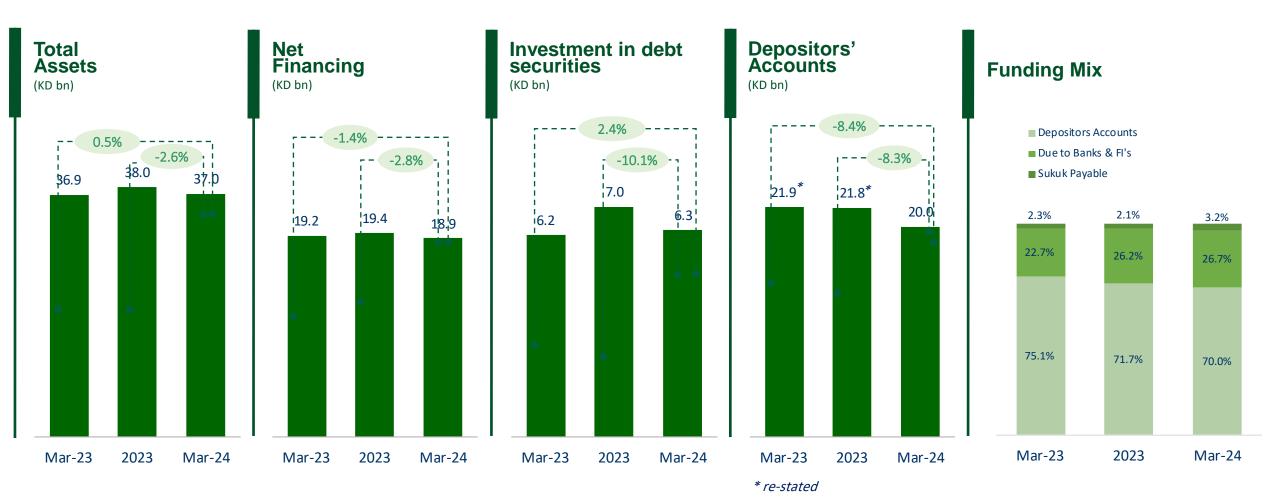




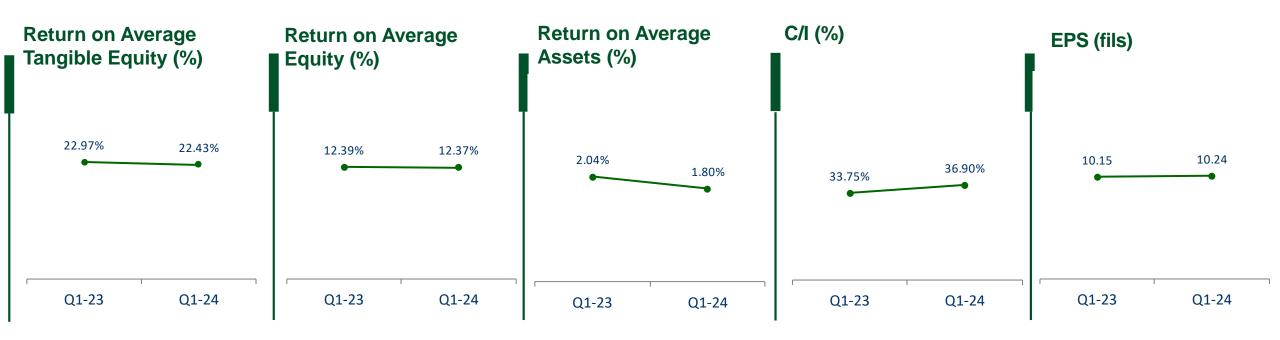








Q1-24 Key Financial Ratios

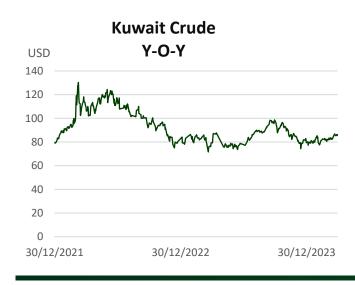


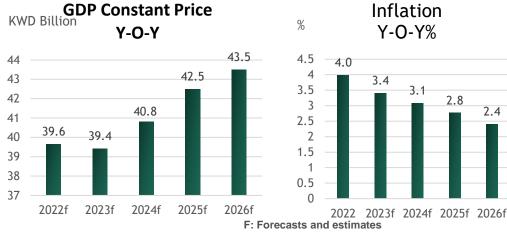
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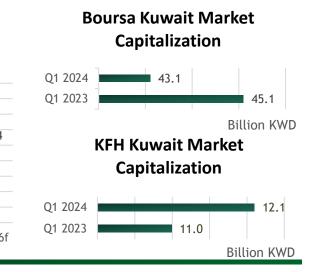
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ECONOMIC HIGHLIGHTS



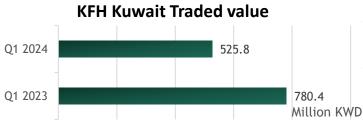






Boursa Kuwait Traded Value





- International Monetary Fund (IMF) expects Kuwait's GDP "constant price" to reach KWD 40.8 billion in 2024 compared to 39.4 billion in 2023.
- Kuwait's average annual inflation rate is forecasted to decline to 3.08% in 2024 from 3.4% in 2023.
- Kuwait's crude oil price increased at USD 86.32 PB as of the end of March 2024, up by 8.9% from the same period of the previous year.
- Kuwait's credit rating is A+ with a stable outlook, according to Standard & Poor's, A1, with a stable outlook, by Moody's, and AA- with a stable outlook by Fitch.
- The last update of Central Bank of Kuwait (CBK) discount rate in 2023 was an increase by 75 basis points reaching 4.25%.
- Market Capitalization of Boursa Kuwait as of the end of Q1 2024 reached 43.1 billion, dropped by 4.5% compared to the same period of 2023.
 While KFH's Market Capitalization reached KWD 12.1 billion as of the end of Q1 2024, increasing by 10.4% compared to the end of Q1 2023.
- Traded value at Boursa Kuwait by the end of Q1 2024 reached KD 3.5 billion increased by 34.2% compared to the same period of 2023. While KFH's traded value reached KD 525.8 million by the end of Q1 2024, declined by 32.6% compared to same period of 2023.

Consolidated Financial Statements Q1-24 Vs. Q1-23

Consolidated Statement of Financial Position (KD million)	Mar-24	Mar-23
Cash and balances with banks and financial institutions	3,283	2,782
Due from Banks	2,360	3,855
Financing receivables	18,889	19,158
Investments in debt securities	6,298	6,150
Trading properties	105	95
Investments	312	283
Investment in associates and joint ventures	533	513
Investment properties	383	399
Other assets	996	847
Goodwill and Intangible assets	2,347	2,427
Property and equipment	355	344
Assets classified as held for sale	1,161	0
TOTAL ASSETS	37,023	36,855
Due to banks	4,435	4,163
Due to financial institutions	3,207	2,444
Sukuk payables and term financing	924	657
Depositors' accounts	20,008	21,853
Other liabilities	1,409	1,531
Liabilities directly associated with assets classified as held for sale	947	0
TOTAL LIABILITIES	30,930	30,647
Share capital	1,711	1,476
Share premium	4,267	3,612
Treasury shares	(822)	(59)
Reserves	113	228
TOTAL EQUITY ATTRIBUTABLE TO THE SHAREHODERS OF THE BANK	5,269	5,257
Perpetual Tier 1 Capital Securities and Sukuks	503	502
Non-controlling interests	320	449
TOTAL EQUITY	6,093	6,208
TOTAL LIABILITIES AND EQUITY	37,023	36,855

Consolidated Statement of Income (KD million)	Mar-24	Mar-23
Financing income	678	496
Financing cost and distribution to depositors	414	270
Net finance income	263	226
Investment income	0	74
Fees and commission income	44	28
Net gain from foreign currencies	71	39
Other operating income	14	12
Non-Financing Income	129	153
Tota Operating Income	392	379
Staff costs	85	73
General and administrative expenses	40	36
Depreciation and amortization	20	19
Total Expenses	145	128
Net Operating Income	248	251
Provisions and impairment	(5)	24
Net Monetary Loss	52	9
Profit for the Period Before Taxation	201	218
Taxation and Proposed Directors' fees	32	33
Non-controlling interests	5	24
Profit Attributable to Shareholders of the Bank	163	162

Consolidated Statement of Financial Position 2019 - 2023

Consolidated Statement of Financial Position (KD million)	2019	2020	2021	2022	2023
Cash and balances with banks and financial institutions	1,910	2,491	2,325	3,156	3,612
Due from Banks	3,646	3,365	3,350	3,870	2,971
Financing receivables	9,474	10,748	11,355	18,801	19,425
Investments in debt securities	2,292	2,742	2,735	6,085	7,006
Trading properties	108	102	96	95	105
Investments	195	192	219	247	310
Investment in associates and joint ventures	504	521	492	520	543
Investment properties	455	351	325	400	377
Other assets	547	728	654	999	903
Goodwill and Intangible assets	31	32	32	2,463	2,398
Property and equipment	229	230	204	335	359
TOTAL ASSETS	19,391	21,502	21,788	36,969	38,010
Due to banks & Financial Institutions	3,303	4,215	3,424	7,633	7,984
Sukuk payables and term financing	320	315	217	784	636
Depositors' accounts	12,676	14,056	15,038	21,030	21,813
Other liabilities	848	814	803	1,235	1,414
TOTAL LIABILITIES	17,147	19,401	19,481	30,683	31,847
Share capital	698	767	844	1,342	1,476
Share premium	720	720	720	3,612	3,612
Treasury shares	(36)	(28)	(28)	(42)	(113)
Reserves	679	476	395	446	341
TOTAL EQUITY ATTRIBUTABLE TO THE SHAREHOLDERS OF THE BANK	2,060	1,936	1,932	5,358	5,316
Perpetual Tier 1 Capital Securities and Sukuks	0	0	227	502	502
Non-controlling interests	183	165	149	427	345
TOTAL EQUITY	2,243	2,101	2,307	6,286	6,163
TOTAL LIABILITIES AND EQUITY	19,391	21,502	21,788	36,969	38,010

Consolidated Statement of Income 2019 - 2023

Consolidated Statement of Income (KD million)	2019	2020	2021	2022	2023
Financing income	932	893	871	1,322	2,194
Financing cost and distribution to depositors	401	279	286	522	1,228
Net finance income	530	614	586	801	966
Investment income	130	-6	16	44	184
Fees and commission income	79	73	72	90	136
Net gain from foreign currencies	34	70	89	93	140
Other income	41	45	48	44	34
Non-Financing Income	284	181	225	272	495
Total operating income	814	796	811	1,072	1,461
Staff costs	182	172	184	209	287
General and administrative expenses	79	81	82	95	150
Depreciation and amortisation	43	43	42	45	79
Total Expenses	304	296	308	349	515
Net Operating Income	510	500	503	723	945
Provisions and impairment	197	284	135	62	44
Net Monetary Loss	0	0	0	128	73
Profit Before Tax and Zakat	313	215	368	534	828
Taxation and Proposed Directors' fees	51	31	58	99	153
Non-controlling interests	11	36	67	77	91
Profit Attributable to Shareholders of the Bank	251	148	243	358	585

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CONTACTING INFORMATION



Kuwait Finance House Abdullah Al Mubarak Street, Murgab, Kuwait

P.O. Box 24989 Safat

13110 Kuwait

Tel: +965 1800700

Fax:+965 22455135

Cable: BAITMAL KT

Investor.relations@kfh.com

www.kfh.com





@KFHGroup

F Kuwait Finance House (KFH)